

Keep your inner supplier in the know:

Help employees get the most from their supplier status with these helpful FAQs.

Q. WHAT IS THE VEHICLE DISCOUNT?

A. As part of an eligible GM supplier company, you and your employees can take advantage of the Supplier Discount Price, which is a special discounted price that is less than the Manufacturer's Suggested Retail Price (MSRP).

Q. WHO IS ELIGIBLE?

A. Eligible participants include active hourly and salaried (full- and part-time) employees of eligible GM suppliers and business associates (i.e., select fleet and commercial customers, excluding contract employees). Note: To qualify for the program, you must be a legal resident of the United States.

Q. HOW DO WE USE THE GM SUPPLIER DISCOUNT?

A. Sign in at gmsupplierdiscount.com/wintersavings and click on the "Programs" menu. Select "GM Supplier Discount," then "Obtain Authorization" and follow the prompts. Print your authorization number out and take it, along with a company ID/badge or a current pay stub,* to a participating GM Dealer to obtain your discount.

Q. IS OUR COMPANY CODE ALSO OUR AUTHORIZATION NUMBER?

A. No. Your Company Code is the number you and your employees must use to register at gmsupplierdiscount.com/wintersavings. Your Company Code was issued when your company joined the GM Supplier Discount Program. If you don't know your Company Code, please reach out to gmvpp@gm.com.

Q. HOW DO WE KNOW THAT WE'RE GETTING THE CORRECT DISCOUNT?

A. Before you or your employees buy, you can visit gmsupplierdiscount.com/wintersavings and select "Build & Price" from the top. Once you choose your model and options, you'll see your price listed below the MSRP. When at the dealer, you can ask to view the vehicle invoice. Simply look for the SUPPLR price listed in the far right-hand column of the invoice.

Q. WHICH GM VEHICLES ARE ELIGIBLE?

A. The GM Supplier Discount is available on most new and unused 2017 and 2016 cars; SUVs; crossovers; midsize, light-duty and HD pickup trucks; and passenger and cargo vans from Chevrolet, Buick, GMC and Cadillac. Some models may have limited availability. See your participating dealer or visit the Vehicle Eligibility page at gmsupplierdiscount.com/wintersavings. Vehicle eligibility may change at any time.

Q. HOW MANY VEHICLES ARE WE ELIGIBLE TO PURCHASE/LEASE?

A. You and your employees may each purchase/lease up to two (2) eligible, new and unused vehicles during the current year.

(FAQs continued) →



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*Pay stub must be dated within last 30 days. All information must be redacted except the date, purchaser's name and company name.

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Q. CAN THIS DISCOUNT BE OBTAINED FROM ANY GM DEALER?

A. This program is available through participating GM Dealers in the U.S.; however, participation is voluntary. Dealer participation is on a model-by-model basis, so be sure to state your intention to use the GM Supplier Discount during your first contact with your dealer. If your dealer elects not to participate in the program, you may visit another GM Dealer.

Q. CAN THIS DISCOUNT BE COMBINED WITH CURRENT OFFERS?

A. This program is compatible with most other regionally advertised cash allowances or APRs. You will need to check with your participating GM Dealer for details on specific offers or visit gmsupplierdiscount.com/wintersavings and select "Offers" from the top.

Q. DO WE HAVE TO FINANCE OR LEASE THROUGH GM FINANCIAL?

A. No. You and your employees can finance or lease through any financial institution.

Q. WHEN PURCHASING OR LEASING WITH THE GM SUPPLIER DISCOUNT, HOW LONG DO MY EMPLOYEES HAVE TO KEEP THEIR VEHICLE?

A. The vehicle must be retained for a minimum of six (6) months from the vehicle delivery date.

Q. AN EMPLOYEE RECENTLY ACQUIRED A NEW GM VEHICLE. CAN HE/SHE APPLY THE GM SUPPLIER DISCOUNT?

A. No. Previous purchases/leases are not eligible.

Q. CAN MY EMPLOYEES SHARE THE GM SUPPLIER DISCOUNT WITH FRIENDS AND FAMILY?

A. Each time you or your employees purchase or lease a new GM vehicle under the GM Supplier Discount Program (up to two per year), you can share your supplier discount with one friend or family member. You can share your special pricing for up to one year from the date of your vehicle purchase. Once you obtain an authorization number, your friend or family member will have 90 days to use it.

Q. HOW DO WE GET AN AUTHORIZATION NUMBER FOR A FRIEND OR FAMILY MEMBER?

A. After you or your employees purchase or lease a new GM vehicle through the GM Supplier Discount Program, you can share the discount for up to one year from the date of your vehicle purchase. You or your employees will need to obtain a special authorization number for your friend or family member.

- Just get their date of birth and ZIP Code.
- Then go to gmsupplierdiscount.com/wintersavings and sign in.
- Click on "Programs," select "Share Your Discount" and then "Obtain Authorization," and follow the prompts.

Once they have the authorization number, all your friend or family member needs to do to obtain the discount is go to a participating GM Dealership with their authorization number. You or your employees do not have to go to the dealership with them.

Q. CAN MY EMPLOYEES CANCEL AN AUTHORIZATION NUMBER FOR THEMSELVES OR A FRIEND OR FAMILY MEMBER?

A. If an authorization number is in "Requested" status, it can be canceled. To cancel the authorization number, sign in at the home page and select "Programs," then "GM Supplier Discount" or "Share Your Discount." Choose "View/Edit Authorizations" and void the appropriate authorization number.



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