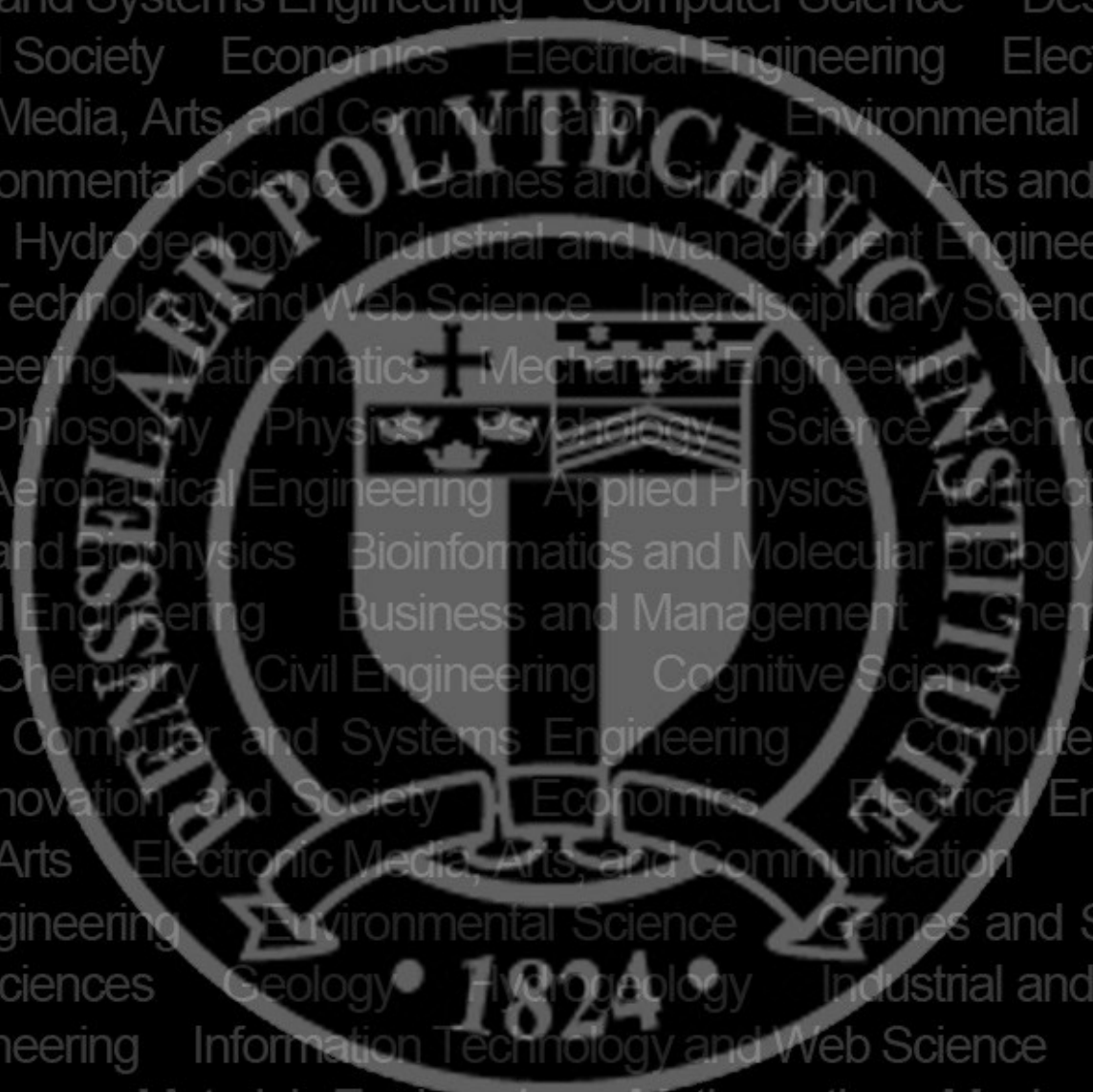


# CAREER FAIR GUIDE



Center for Career and Professional Development

# Spring 2012 Career Fair

11 am - 4 pm February 8, 2012 The Armory

**Abott Point Of Care**

booth #148

We are a global, broad-based health care company devoted to discovering new medicines, new technologies and new ways to manage health. Our products span the continuum of care, from nutritional products and laboratory diagnostics through medical devices and pharmaceutical therapies. Our comprehensive line of products encircles life itself addressing important health needs from infancy to the golden years. Throughout our 120+ year history, Abbott people have been driven by a constant goal: to advance medical science to help people live healthier lives. It's part of our heritage. And, it continues to drive our work. Today, Abbott employees around the world share the passion for "Turning Science Into Caring.

<http://www.abbott.com>

**Adworkshop**

booth #119

Adworkshop is an employee-owned, digital marketing agency offering strategic and creative solutions to the destination marketing and economic development industry and businesses in New York State. Since 1977, it has been effectively delivering measurable outcomes across the full-suite of marketing services from its Lake Placid, N.Y. location. The integrated capabilities of the agency allow it to stand out among larger agencies, while its intimate size gives it agility. Layered with talent from different backgrounds, wrapped with passion and experience for marketing, brought together by a choice to live the Adirondack lifestyle - Adworkshop channels this energy to build successful brands.

Position(s) Available: Web Developer

<http://www.adworkshop.com/>

**Amazon.com**

booth #90

Amazon.com was founded in July 1994 with a vision of building the Earth's most customer-centric company where visitors can find and discover anything they want to buy online. That vision has grown from an online bookstore run out of Bezos' garage to a Fortune 500 company operating in six countries with a selection that includes millions of products in an ever-growing number of categories. Amazon.com leverages its \$900 million investment in technology to offer its customers unparalleled shopping experiences. Based in Seattle, Amazon.com has hundreds of software engineers working on some of the most interesting technical challenges on the planet. As a member of our team, you'll be part of the evolution of e-commerce and learn from industry leaders.

<http://www.amazon.com>

**American Cancer Society**

booth #22

The American Cancer Society is the nationwide, community-based, voluntary health organization dedicated to eliminating cancer as a major health problem by preventing cancer, saving lives, and diminishing suffering from cancer, through research, education, advocacy, and service.

<http://www.cancer.org>

**Amphenol RF Corporation**

booth #92

Amphenol RF is a global leader which designs, manufacturers and markets interconnect solutions worldwide. Our complete range of interconnect solutions are used in the Automotive, Broadband, Wireless LAN/RFID, Wireless Infrastructure, Military, Aerospace, and Instrumentation markets. Our solutions range from connectors to cable assemblies to passive RF components, such as attenuators and RF switches. These products transform our ways of interconnecting in a global economy. Whether you are talking about creating IED detection systems to eliminate road side bombs, developing better medical imaging systems for earlier detection, or improving in-vehicle security, communications and diagnostic systems; Amphenol is taking the lead and making a difference.

<http://www.amphenolrf.com>

**AngioDynamics**

booth #93

We are a leading provider of innovative medical devices used by interventional radiologists, surgeons, and other physicians for the minimally invasive diagnosis and treatment of cancer and peripheral vascular disease headquartered in Queensbury, NY. The Company has distinguished itself as a dynamic brand in a technologically competitive, high-growth industry, selling its products in the US through a direct sales force and in international markets through a combination of direct sales and distributors.

<http://www.angiodynamics.com>

**Applied Materials**

booth #2

Applied Materials, Inc. is the global leader in providing innovative equipment, services and software to enable the manufacture of advanced semiconductor, flat panel display and solar photovoltaic products. Our technologies help make innovations like smartphones, flat screen TVs and solar panels more affordable and accessible to consumers and businesses around the world. At Applied Materials, we turn today's innovations into the industries of tomorrow.

<http://www.amat.com>

### **Atlantic Testing Laboratories, Limited (ATL)**

Booth #17

Atlantic Testing Laboratories, Limited (ATL) is a full-service firm offering a comprehensive line of quality technical support services. These include Subsurface Investigations, Special Inspections, Water-Based Investigations, Geotechnical Engineering, Construction Materials Testing and Engineering, Pavement Engineering, Nondestructive Testing, Geoprobe Services, and Environmental Services. Ten offices have been established throughout New York to encompass a service area comprising the Northeastern United States. Office locations include: Albany, Binghamton, come see us Canton, Elmira, Plattsburgh, Poughkeepsie, Rochester, Syracuse, Utica, and Watertown, New York.

<http://www.atlantictesting.com/>

The logo for Atlas Copco, featuring the company name in a stylized, blue, cursive font. It is centered between two horizontal blue bars.

### **Atlas Copco Comptec LLC**

booth #53

The Gas and Process division is part of Atlas Copco's Compressor Technique business area. The division specializes in manufacturing of Engineered Centrifugal Air and Gas compressors, Centrifugal Turboexpanders and Cryogenic Pumps. The Products manufactured are utilized in world-wide oil and gas, chemical and petrochemical, LNG, Hydrocarbon, Air Separation and in Energy generation markets. They are also applied in industries producing gas via air separation. The company is headquartered in Cologne, Germany, with main production facilities in Germany and the USA.

*Position(s) Available: Co-op*

<http://www.atlascopco.us/usus>

### **AXA Advisors-Clifton Park, NY**

booth #114

The AXA Advisors Albany office has been helping individuals and businesses in The Hudson Valley and Greater Capital District achieve their financial goals since 1961. Distinguished by our focus on consultative advice, attention to each client's specific needs, and a comprehensive selection of product and services capabilities, our firm maintains an established position of leadership in the Northeastern NY and Northwestern New England area.

<http://www.albany.axa-advisors.com/>

### **Barclays Capital**

booth #96

Barclays Capital is the investment banking division of Barclays Bank PLC. Barclays Capital has offices around the world, employs 20,000 people, and has the global reach, advisory services, and distribution power to meet the needs of issuers and investors worldwide. Barclays Capital offers a different kind of experience from most investment banks. Far from anonymous and impersonal, the firm has a lively environment attracting vibrant personalities in search of adventure, visibility, and accountability. We provide a truly global working environment. We hire and encourage the brightest talent, placing great value on individual initiative, giving you every opportunity to flourish and prosper.

*Position(s) Available: 2012 Technology Summer Analyst*

<http://www.barcap.com/seeyourself>

### **Bechtel Corporation**

booth #102

The Bechtel group of companies is a global leader in engineering, construction, and project management. With 40 offices worldwide and projects in nearly 50 nations, Bechtel offers challenging careers in power; mining and metals; civil infrastructure; government services; communications; and oil, gas, and chemicals. Bechtel has worked on some of the most complex projects in history and has been the top-ranked U.S. contractor for 13 straight years.

<http://www.bechtel.com>

### **Bechtel Marine Propulsion Corporation - KAPL and Bettis**

booth #45

The Bechtel group of companies is a global leader in engineering, construction, and project management. With 40 offices worldwide and projects in nearly 50 nations, Bechtel offers challenging careers in power; mining and metals; civil infrastructure; government services; communications; and oil, gas, and chemicals. Bechtel has worked on some of the most complex projects in history and has been the top-ranked U.S. contractor for 13 straight years. Bechtel Marine Propulsion Corporation (BMPC) is responsible for developing advanced naval nuclear propulsion technology, providing technical support to ensure the safety and reliability of our nation's naval nuclear reactors and training the sailors who operate those reactors in the Navy's submarine and aircraft carrier fleets. BMPC includes both the Bettis and Knolls Atomic Power Laboratories. BMPC has 6200 employees at main locations that include Pittsburgh, Pennsylvania, Schenectady, New York, West Milton, New York, Charleston, South Carolina, Idaho Falls, Idaho and more and numerous shipyard and vendor sites around the globe.

<http://www.bmpc.com>

### **Bechtel Plant Machinery, Inc.**

*booth #82*

Bechtel Plant Machinery, Inc. (BPMI) is a prime contractor for the U.S. Navy's Nuclear Propulsion Program. We provide design, manufacturing, and procurement management for the fabrication, testing, delivery, installation, and field support of high quality nuclear power plant components. BPMI is located in Pittsburgh, Pennsylvania. The nuclear components developed and procured by our team of talented engineers and support people are used to power aircraft carriers and submarines. We offer career opportunities for candidates with degrees in Electrical Engineering, come see us Mechanical Engineering, Structural and Metallurgical Engineering, Computer Science, and Business related fields.

<http://www.bpmionline.com>

### **Becton Dickinson (BD)**

*booth #103*

BD is a leading global medical technology company that develops, manufactures and sells medical devices, instrument systems and reagents. The Company is dedicated to improving people's health throughout the world. BD is focused on improving drug delivery, enhancing the quality and speed of diagnosing infectious diseases and cancers, and advancing research, discovery and production of new drugs and vaccines. BD's capabilities are instrumental in combating many of the world's most pressing diseases. Founded in 1897 and headquartered in Franklin Lakes, New Jersey, BD employs approximately 28,000 people in approximately 50 countries throughout the world. The Company serves healthcare institutions, life science researchers, clinical laboratories, the pharmaceutical industry and the general.

<http://www.bd.com/careers>

# Bloomberg

### **Bloomberg**

*booth #9*

Interested in a Software Development role at Bloomberg? Our Research and Development department offers exciting opportunities for highly-motivated individuals seeking a challenging technical role in the financial industry.

<http://www.bloomberg.com/careers>

### **Blue Sky Studios**

*booth #81*

We are a CG Feature Animation studio located in Greenwich, CT. With successful movies such as Horton Hears a Who, and the Ice Age series, Blue Sky is one of the most successful studios in the business today.

<http://www.blueskystudios.com>

### **Blue Water Media**

*booth #106*

Blue Water Media is an award winning interactive agency providing web design, custom web development, and online marketing solutions to businesses of all sizes.

<http://www.bluewatermedia.com>

### **Boeing**

*booth #'s 34,35,36,37,38*

Boeing is the world's largest aerospace company and leading manufacturer of commercial jetliners and defense, space and security systems. A top U.S. exporter, the company supports airlines and U.S. and allied government customers in 150 countries. Boeing products and tailored services include commercial and military aircraft, satellites, weapons, electronic and defense systems, launch systems, advanced information and communication systems, and performance-based logistics and training.

<http://www.boeing.com>

### **Brown and Caldwell**

*Booth #155*

Brown and Caldwell has been providing municipalities, private businesses and government agencies with sustainable environmental solutions for more than 60 years. We offer a collaborative environment with opportunities for growth and advancement in all professional disciplines. Join us, and you'll find a home where you can do your best work, reach new levels of expertise and enjoy exceptional development opportunities. As a privately held firm with over 1,400 employee-owners in 45 offices nationwide, the opportunity awaits for you to advance.

<http://www.browncaldwell.com/>

### **Capital IQ**

*booth #12*

We are hiring world-class Software and Database Engineers in New York to develop the next generation of our financial data web platform. Our engineering team is solving problems in a number of areas, including client-side plugins, AJAX-based content, and a highly scalable distributed computing environment able to support both the large volumes of data and a rapidly increasing user population. Capital IQ's goal is to continue to innovate with the fastest-growing financial services software platform and change the way financial professionals use technology.

<http://www.capitaliq.com>

## **CDM**

*booth #123*

CDM is a global leader in consulting, engineering, construction and operations. We build lasting client relationships and solve challenges by hiring smart thinkers. Go-getters. Team players. In other words, people like you.

<http://www.cdm.com>

## **Center for Internet Security**

*booth #161*

The Center for Internet Security (CIS) is a not-for-profit organization focused on enhancing the cyber security readiness and response of public and private sector entities, with a commitment to excellence through collaboration. Through its three divisions--Security Benchmarks, Multi-State ISAC and Cybersecurity Workforce Development--CIS serves as a central resource in the development and delivery of high-quality, timely products and services to assist our partners in government, academia, the private sector and the general public in improving their cyber security posture.

<http://www.cisecurity.org/>



## **Central Hudson Gas & Electric**

*booth #115*

Central Hudson is a regulated transmission and distribution utility serving approximately 300,000 electric and about 75,000 natural gas customers in eight counties of New York State's Mid-Hudson River Valley, and delivering electricity and natural gas in a 2,600 square mile service territory that extends from the suburbs of metropolitan New York City north to the capital district at Albany. Look to Central Hudson for an environment that fosters teamwork, safety awareness and impeccable customer service. Central Hudson employees enjoy many opportunities for transition and growth throughout their careers. The company is committed to educational development, employee satisfaction and a diverse workforce.

<http://www.cenhud.com/>

## **CG Power Solutions**

*booth #32*

CG Power Solutions provides a vast array of solutions for power systems and the consumers' needs.

<http://www.cgglobal.com/us>

## **Charles River Development**

*booth #89*

Charles River Development is a front- and middle-office software solutions provider offering automated decision support, portfolio management, compliance, order and execution management, post-trade processing, and performance measurement, attribution, and performance risk. Charles River serves more than 300 clients in over 35 countries representing the institutional asset and fund management, wealth management/trust, alternative, insurance, pension fund and fund administration/custody markets.

<http://www.crd.com>

## **Cisco Systems**

*Booth's #68 & 69*

Cisco is the worldwide leader in networking that transforms how people connect, communicate, and collaborate. Since 1984, Cisco has led in the innovation of IP-based networking technologies such as routing, switching, security, telepresence systems, unified communications, video, and wireless. All of these technologies are made possible due to the evolution of the network.

<http://www.cisco.com>

## **Clever Devices**

*Booth #162*

Leader in the transit technology industry providing innovative solutions.

<http://www.cleverdevices.com>

## **Cloudswitch**

*booth #158*

We're a fast-growing company backed by Matrix Partners, Atlas Venture and Commonwealth Capital Ventures, currently in stealth-mode. We're building an innovative software appliance that delivers the power of cloud computing seamlessly and securely so enterprises can dramatically reduce cost and improve responsiveness to the business. With CloudSwitch, enterprises are protected from the complexity, risks and potential lock-in of the cloud, turning cloud resources into a flexible, cost-effective extension of the corporate data center. We're led by seasoned entrepreneurs from BMC, EMC, Netezza, RSA, SolidWorks, Sun Microsystems and other market-leading companies, and we're building a world-class team with proven expertise in delivering complex enterprise solutions.

<http://www.cloudswitch.com/>

## **Cognex Corporation**

booth #144

Cognex Corporation is the world's leading provider of vision systems, vision software, vision sensors and surface inspection systems used in manufacturing automation. Cognex is also a leader in industrial ID readers. Cognex vision helps companies improve product quality, eliminate production errors, lower manufacturing costs, and exceed consumer expectations for high quality products at an affordable price. Typical applications for machine vision include detecting defects, monitoring production lines, guiding assembly robots, and tracking, sorting and identifying parts. Cognex serves an international customer base from offices located throughout North America, Europe, Japan, Asia and Latin America, and through a global network of integration and distribution partners.

<http://www.cognex.com>

## **COINS, USA**

booth #150

Take an exciting step in your career with our fast-paced global company in the construction software industry.

Available Opportunities:

Business Support Analyst- Trainee; Diagnose and investigate support queries of a technical and financial nature. Manage an active, business-critical support call queue and work on the resolution of issues within their target closure times. Software Implementation Consultant- Trainee Primary responsibilities to assist Business, Applications and Technical consultants configure installations; training, report-writing and/or data migration.

<http://www.coins-global.com>

## **Compusearch Software Systems, Inc.**

booth #47

Compusearch provides enterprise software and services that automate mandated business rules for public sector organizations with authority to spend, grant, or move funds in order to improve performance, productivity, visibility, control, and transparency. Compusearch now serves more than 33,000 users at 80 Federal Civilian, Defense, and Intelligence organizations worldwide.

Position(s) Available: Functional Consultant

<http://www.compusearch.com>

## **Consumer Financial Protection Bureau (CFPB)**

booth #87

The central mission of the Consumer Financial Protection Bureau (CFPB) is to make markets for consumer financial products and services work for Americans — whether they are applying for a mortgage, choosing among credit cards, or using any number of other consumer financial products. Among other things, we:

- Conduct rule-making, supervision, and enforcement for Federal consumer financial protection laws

- Restrict unfair, deceptive, or abusive acts or practices

- Take consumer complaints

- Promote financial education

- Research consumer behavior

<http://www.consumerfinance.gov/>

## **Corning Incorporated**

Booth's #49 & 50

Corning Incorporated is the world leader in specialty glass and ceramics. Drawing on more than 160 years of materials science and process engineering knowledge, Corning creates and makes keystone components that enable high-technology systems for consumer electronics, mobile emissions control, telecommunications and life sciences. Learn more about how Corning collaborates closely with customers across these industries to turn what were once only possibilities into breakthrough realities.

<http://Corning.com>

## **Covidien**

booth #107

As a global, \$11+ billion healthcare products leader, we deliver outstanding results and innovative solutions for challenging problems. Through progressive thinking and cutting-edge technologies, Covidien is well positioned to lead the way in today's rapidly changing healthcare industry. Whatever your specialty or ambitions, you can make a difference at Covidien — both in the lives of others and your career. At Covidien, we strive to fully understand our marketplace, customers, communities and employees, and we enter into relationships with a sense of honesty, fairness and trust. We are an affirmative action/equal opportunity employer.

<http://www.covidien.com>

### **Cranesville Block Company, Inc.**

booth #30

Cranesville Block Company, Inc. (CBC) is one of the largest producers of ready mixed concrete in New York State. We manufacture, deliver and pour affordable concrete to residential and commercial customers. As a family owned and operated business we are headquartered in NY's Capital Region (Albany, Schenectady, Troy), our locations span south through the Hudson Valley (Kingston, Poughkeepsie, Newburgh) and west toward Utica, Syracuse, Rochester and Watertown. Established in 1947, we have grown to operate 25 concrete batch plants and are proud to supply our customers with a sustainable concrete product from a local plant.

<http://www.cranesville.com>

### **Crawford & Associates Engineering & Land Surveying**

booth #124

Crawford & Associates is a multi-discipline consulting engineering firm providing, civil, environmental, structural and MEP engineering and land surveying services. We are currently looking for entry level civil/structural engineering graduates and civil engineering graduates with 3 to 5 years of consulting experience.

<http://www.crawfordandassociates.com>

### **Crestron**

booth #72

Crestron is the world's leading manufacturer of advanced control and automation systems, innovating technology and reinventing the way people live and work. Offering integrated solutions to control audio, video, computer, IP and environmental systems, Crestron streamlines technology, improving the quality of life for people in corporate boardrooms, conference rooms, classrooms, auditoriums, and in their homes. Crestron's leadership stems from its dedicated people who are committed to providing the best products, programs and services in the industry. This culmination of loyalty, devotion and innovation is what our dealers refer to as "The Crestron Experience."

*Position(s) Available: Internships/Entry Level*

<http://www.crestron.com>

### **Cypress Semiconductor**

booth #28

Cypress solutions are at the heart of any system that is built to perform: consumer, computation, data communications, automotive, industrial, and solar power. Leveraging a strong commitment to customer service and performance-based process and manufacturing expertise, Cypress's product portfolio includes a broad selection of wired and wireless USB devices, CMOS image sensors, timing solutions, network search engines, specialty memories, high-bandwidth synchronous and

micropower memory products, optical solutions, silicon solar cells, and reconfigurable mixed-signal arrays.

Cypress was established in 1982 in San Jose, CA, and now operates four manufacturing facilities around the world. The company's stock is traded on the New York Stock Exchange under the ticker symbol CY.

<http://www.cypress.com>

### **Deloitte**

booth #85

Deloitte is one of the leading professional services organizations in the United States specializing in audit, tax, consulting, and financial advisory services with clients in more than 20 industries. We provide powerful business solutions to some of the world's most well-known and respected companies, including more than 75 percent of the Fortune 100. At Deloitte, you can have a rewarding career on every level. In addition to challenging and meaningful work, you'll have the chance to give back to your community, make a positive impact on the environment, participate in a range of diversity and inclusion initiatives, and get the support, coaching, and training it takes to advance your career.

<http://www.deloitte.com>

### **Digital Reasoning**

booth #97

Digital Reasoning delivers Automated Understanding for Big Data with its flagship product Synthesys®. Automated Understanding analyzes unstructured and structured big data to reveal the hidden and potentially valuable relationships between people, place and time.

<http://www.digitalreasoning.com>

### **Digital Receiver Technology, Inc.**

booth #101

DRT designs and manufactures DSP-based communications test and measurement equipment. DRT's wireless test solutions address the need for high-capacity or multi-standard analysis of cellular systems. While other products tend to require multiple scanners linked together to perform such system measurements, DRT offers this capability within a single portable product. DRT was formed in 1997. Initially located in Frederick, Maryland, DRT moved to Germantown in April 1998. The current facility comprises 106,000 sq. ft. with approximately 15,000 sq. ft. dedicated to equipment manufacture, and the remainder dedicated to offices and engineering development laboratories. DRT was purchased by Boeing in December 2008 and is now a wholly-owned subsidiary of The Boeing Company.

[www.drfti.com](http://www.drfti.com)

### **Dow Corning Corporation**

*Booth #10*

Dow Corning provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's Dow Corning® and XIAMETER®

(www.xiameter.com) brands. Dow Corning is equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States. Dow Corning's global operations adhere to the American Chemistry Council's Responsible Care® initiative, a stringent set of standards designed to advance the safe and secure management of chemical products and processes.

<http://dowcorning.com/careers>

### **DRS Consolidated Controls**

*booth #137*

DRS Consolidated Controls is the premier supplier of instrumentation and controls systems for critical applications in U.S. Navy ships. DRS CCI is a leading innovator and supplier of shipboard hydraulic to electric actuation conversion solutions that reduce construction and lifecycle costs. Since the 1960s DRS CCI, under our Consolidated Controls legacy name brand, has provided Nuclear Regulatory Commission certified safety, and non-safety, analog and digital distributed controls systems for US and international power plants.

*Position(s) Available: Entry Level Engineers- Test, Software, Electrical*

<http://www.DRS.com>

### **Ducommun AeroStructures**

*booth #84*

Founded in 1849, Ducommun Incorporated is the oldest company in California. Evolving from a hardware supply store opened by Charles Ducommun in Los Angeles during the California Gold Rush, the company assisted in the birth of the aerospace industry in Southern California by providing aircraft aluminum to companies such as Lockheed. Today, Ducommun is a leading provider of engineering and manufacturing services for high-cost-of-failure applications in diverse markets, including aerospace, defense, industrial, oil-and-gas, mining and medical. Ducommun provides its customers with custom, high-reliability solutions for their electronic and aircraft structure needs.

<http://www.ducommun.com>

### **Dynamic Systems Inc.**

*booth #33*

The hallmark of DSI's commitment to excellence in the field of materials test systems is its continuing research and development conducted at DSI headquarters just outside Troy, NY. In a continuous program, DSI scientists and engineers are working to expand the capabilities of the various test systems. Often, these research and development efforts are driven by customers' requests for expanded functionality. At other times, DSI's research efforts are aimed at meeting the future testing needs of scientists performing materials research and engineers seeking to optimize production processes. In addition, DSI's research and development facilities are also used for basic and advanced training for customers who wish to get the most out of their Gleeble test systems.

<http://www.gleeble.com>

### **Ecovative Design**

*booth #29*

Ecovative Design is creating radical new biocomposites from local agricultural resources. Ecovative's vision is to create natural replacements for conventional synthetics using radical new approaches to growing materials.

*Position(s) Available: Mechatronic Engineer, Production Technician*

<http://www.ecovatedesign.com>

### **eFront Financial Solutions**

*booth #52*

eFront is a leading software provider of solutions dedicated to the financial industry with a recognized expertise in Alternative Investments and Risk Management. eFront's solutions serve over 200 customers in more than 28 countries.

<http://www.efront.com>

### **Entergy LA**

*booth #120*

Entergy Corporation is an integrated energy company engaged primarily in electric power production and retail distribution operations. Entergy owns and operates power plants with approximately 30,000 megawatts of electric generating capacity, and it is the second largest nuclear generator in the United States.

Entergy delivers electricity to 2.7 million utility customers in Arkansas, Louisiana, Mississippi and Texas. Entergy has annual revenues of more than \$13 billion and approximately 14,700 employees.

<http://www.entergy.com/careers>

## **Epic Systems**

*booth #75*

Healthcare is one of the biggest challenges of our time. Epic rises to this challenge by creating award-winning software that helps healthcare organizations provide better care, reduce costs, and improve healthcare. We continue to be at the forefront of real-time, patient record interoperability and are leading the revolution in giving patients access to their own electronic medical records. We're searching for smart, passionate people who want to achieve great things. You will work hard, collaborate with the brightest minds, and do things that make a difference. We offer both technical and non-technical positions, many of which are open to all majors and all degree levels.

[www.epic.com](http://www.epic.com)

## **Exago**

*booth #3*

Exago is a dynamic, fun growing company specializing in web based ad-hoc reporting software. We are based in NY's mid-Hudson valley.

<http://www.exago.com>

# FACTSET

## **FactSet Research Systems Inc.**

*booth #39*

In 2011, FactSet was ranked #64 on FORTUNE's "100 Best Companies to Work For" list. FactSet offers instant access to accurate financial data and analytics to thousands of investment professionals around the world. Our company combines hundreds of databases from industry-leading suppliers and clients' own proprietary data into a single, powerful information system, making FactSet a one-stop source for financial information. Headquartered in Norwalk, CT and with 23 additional locations, FactSet employs more than 4,800 people worldwide. FactSet reported \$622M in annual revenues for the 2010 fiscal year and is publicly traded on both the NYSE and NASDAQ under the symbol "FDS". FactSet's products and data are used by 45,000+ financial professionals at more than 2,000 firms.

<http://www.factset.com/careers>

## **FDM Group**

*booth #133*

FDM is an international IT services company with offices in New York, Brighton, London, Manchester, Frankfurt, Zurich, Luxembourg and Hong Kong. FDM

has over 200 prestigious clients worldwide including; HSBC, UBS, RBS, Goldman Sachs, Credit Suisse, Citigroup, Deutsche Bank, Misys, Barclays Capital and Bank of America. FDM's award-winning program consists of approximately 12 weeks of skills development followed by 2 years employment. As an entry-level Java or .Net Developer, Trade Floor Application Support Analyst or Business/Project Analyst working for some of the most prominent global companies, FDM is the ideal path into a successful IT career!

<http://www.fdmacademy.com/us>

## **Federal Bureau of Investigations**

*booth #111*

The Federal Bureau of Investigation (FBI) is a law enforcement and domestic intelligence agency charged with protecting and defending the U.S. against terrorist and foreign intelligence threats; upholding and enforcing the criminal laws of the U.S.; and providing leadership and criminal justice services to federal, state, municipal, and international agencies and partners.

<http://www.fbi.gov/>

## **Fidelity Investments**

*booth #94*

Fidelity Investments is one of the world's largest providers of financial services. Founded in 1946, the firm is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and many other financial products and services to more than 20 million individuals and institutions, as well as through 5,000 financial intermediary firms.

<http://www.fidelity.com>

## **First Investors Corporation**

*booth #113*

A company of assets. A career of unlimited potential. We are First Investors, a Wall St based financial services firm with over \$7 billion in assets. With regional offices located nationwide, we're continually on the search for talented and dedicated professionals to join our team of accomplished professionals. With us, you'll receive comprehensive training programs to prepare you to pass the required exams, such as the series 6, and we'll teach you client development and presentation tactics. You'll also be partnered with a mentor- and experienced First Investors representative who will continually help you with your career development. Join us; a future of success awaits you.

<http://www.firstinvestors.com>

## **Gavant Software**

*booth #154*

Gavant Software is a full service software design and development company. We specialize in web-based business applications.

Our services apply to a wide array of markets and business functions. We create customized solutions to meet our clients' exact requirements and needs.

<http://www.gavant.com>

## **General Dynamics/Advanced Information Systems**

*booth #65*

General Dynamics Advanced Information Systems designs, develops, manufactures, integrates, operates and maintains mission systems for defense, space, intelligence, surveillance, reconnaissance, homeland security and homeland defense customers. Headquartered in Fairfax, Va., the company specializes in ground systems; imagery processing; mission payloads; space vehicles; maritime subsurface, surface and airborne mission systems; and tasking, collection, processing, exploitation and dissemination programs for national intelligence. General Dynamics Advanced Information Systems is a business unit of General Dynamics.

<http://www.gd-ais.com>

## **General Dynamics/Electric Boat Corp.**

*booth #73*

The Electric Boat Corporation is the leader in submarine design and construction for the U.S. Navy. We develop and apply state of the art technology to the design and construction of nuclear powered submarines. With a team of highly skilled and dedicated employees, we have successfully taken submarine technology to a new level. The submarines designed and built at Electric Boat are some of the most technically complex machines produced today. Through this product, we offer a challenging and intriguing beginning for a college graduate. To ensure a constant flow of men and women who can make significant technological contributions and grow with the company, Electric Boat is a major recruiter of college graduates.

<http://www.gdeb.com>

## **General Electric - GE**

*booths #'s 40 & 41*

GE is a diversified infrastructure, finance and media company taking on the world's toughest challenges. From aircraft engines and power generation to financial services, medical imaging, and television programming, GE operates in more than 100 coun-

tries and employs about 300,000 people worldwide. GE traces its beginnings to Thomas A. Edison, who established Edison Electric Light Company in 1878. In 1892, a merger of Edison General Electric Company and Thomson-Houston Electric Company created General Electric Company. GE is the only company listed in the Dow Jones Industrial Index today that was also included in the original index in 1896.

<http://www.ge.com>

## **Golub Corp**

*booth #160*

Food retailing is a valid and exciting industry, and Price Chopper Supermarkets is one of America's most exciting supermarket chains. Golub Corp is the parent company for Price Chopper Supermarkets.

<http://www.pricechopper.com/careers>

## **GOODRICH CORPORATION**

*booth #19*

Goodrich Corporation Sensors & Integrated Systems, located in Vergennes, Vermont, is a leader in the design, development and production of fuel gauging equipment, fuel management systems, motion control, and utilities subsystems. Our products are used in the commercial and military aircraft, aircraft engine, missile and space markets.

*Position(s) Available: Electrical, Mechanical, Computer Science*

<http://www.goodrich.com>

## **GOODRICH CORPORATION—IRS Systems**

*booth #20*

Goodrich Corporation is a Fortune 500 company and a global supplier of systems and services to aircraft and engine manufacturers, airlines and defense forces around the world. Employing over 24,000 in 16 countries, Goodrich products are on almost every aircraft -from aerostructures and actuation systems to landing gear, engine control systems, sensors and safety systems. At Goodrich, we take great pride in creating career opportunities for our employees, and we provide them with the tools, training and support they need to achieve their goals.

<http://www.goodrich.com>

**Greenman-Pedersen, Inc.***booth #46*

Established in 1966, Greenman-Pedersen, Inc. is a consulting engineering firm specializing in the innovative engineering design, development and construction of buildings and transportation infrastructure. GPI is ranked as one of the top 100 largest engineering firms in the country by Engineering News Record.

<http://www.gpinet.com/>

**Harris Corporation***booth #43*

Harris is an international communications and information technology company serving government and commercial markets in more than 150 countries. Headquartered in Melbourne, Florida, the company has approximately \$5 billion of annual revenue and more than 16,000 employees — including nearly 7,000 engineers and scientists. Harris is dedicated to developing best-in-class assured communications® products, systems, and services.

- \$5.4 billion in annual sales
- 16,000 employees worldwide
- Headquartered in Melbourne, Florida with multiple facilities, including: Palm Bay, FL; Rochester, NY; Denver, CO; and the greater Washington, DC area
- Sales and service to more than 150 countries

<http://www.harris.com>

**HeartFlow, Inc.***booth #131*

HeartFlow is an exciting new revolutionary, VC-backed, medical device software start-up in Redwood City that has received international recognition for reaching exceptional strides in healthcare innovation. We are dedicated to changing cardiovascular healthcare through improvement in the accuracy of non-invasive diagnostic imaging. HeartFlow operates a service business that processes Computed Tomographic (CT) imaging to generate 3D models of patients' coronary arteries for physicians' use.

<http://www.heartflow.com>

**Hipotronics Inc.***booth #56*

The Hubbell High Voltage Test Business is composed of the Hipotronics brand in the USA, the Haefely and Tettex brands in Switzerland and the Robinson Instruments brand in the UK. These companies are all leaders in the field of high voltage test equipment and electronic instrumentation, each with 50 to over 100 years of experience in laboratories, power utilities and manufacturers of transmission and distribution apparatus, substation automation, consumer electronics, aerospace and telecom equipment.

<http://www.hipotronics.com>

**HUGE, Inc.***booth #130*

HUGE is responsible for core digital strategy and implementation for some of the largest companies and brands in the world. Founded in 1999, the company has evolved a methodology and a culture that combine the most powerful aspects of research, user-centered design, technology and marketing to meet client objectives. The online businesses designed and developed by HUGE generate over \$12.5 billion in annual revenue and are visited by more than 150 million visitors each month. The company has over 400 employees in offices in New York, Los Angeles, London, Rio de Janeiro and Singapore. HUGE is part of the Interpublic Group of Companies.

<http://www.hugeinc.com/>

**Husky Injection Molding***booth #117*

Husky designs and manufactures injection molding equipment. We focus on innovation and quality to provide high performance, reliable products.

<http://www.husky.ca>

**Hypertherm***booth #134*

Hypertherm designs and manufactures the world's most advanced plasma cutting systems for use in a variety of industries such as shipbuilding, manufacturing, and automotive repair. Our product line includes handheld and mechanized plasma cutters and consumables, as well as CNC motion and height controls. Hypertherm systems are trusted for fast, precision metal cutting and reliability that results in increased productivity and profitability for tens of thousands of businesses.

*Position(s) Available: Industrial - Manufacturing Engineering Intern/Co-Op*

<http://www.hypertherm.com>

### **iDevices, LLC**

*booth #27*

iDevices LLC, located in Canton, CT, develops App-enabled products that incorporate wireless connectivity to the Apple and Android platforms. iDevices Consulting LLC partners with companies, inventors, and developers to App-enable their products and bring new ideas to market in the Apple and Android space. The product development and consulting divisions work hand in hand in order to share their vast knowledge on both sides of the business, which ensures the fastest possible time to market. In addition, iDevices Consulting is a custom App development company for the middle market. Many of these businesses may have thought Apps were out of their reach, but iDevices Consulting is able to give them high quality Apps at a great value.

<http://www.idevicesinc.com>

### **Infotech-Enterprises of America Inc.**

*booth #122*

Infotech Enterprises provides leading-edge engineering solutions, including product development and life-cycle support, process, network and content engineering to major organizations worldwide. With nearly two decades of continuous growth, Infotech leverages a "Global Delivery and Collaborative Engineering" model to achieve measurable and substantial benefits for our clients. Infotech has 9,200+ associates across 30 global locations and adopts a proactive approach to serve our clients with our best-in-class delivery centers in North America, Europe, Middle East and Asia Pacific. Our clients span multiple industries such as Aerospace, Consumer, Energy, Medical, Heavy Equipment, HiTech, Transportation, Telecom and Utilities and include 22 'Fortune 500' and 27 'Global 500' blue chip.

<http://www.infotech-enterprises.com>



### **Insitu**

*booth #149*

Insitu designs, develops, produces and operates unmanned aircraft systems for intelligence, surveillance and reconnaissance. Insitu offers ScanEagle and NightEagle for day and night missions, and Integrator for rapid, robust payload integration. Serving with the global defense community since 2004, Insitu's expeditionary, runway-independent systems also deploy for scientific and emergency response efforts.

Founded in 1994, Insitu is a subsidiary of The Boeing Company.

<http://www.insitu.com>

### **ISO New England**

*booth #44*

As the Regional Transmission Operator for the six-states of New England, ISO New England Inc. is authorized by the Federal Energy Regulatory Commission (FERC) to:

- Reliably operate New England's 32,000-megawatt bulk electricity system.
- Oversee and ensure the fair administration of the region's \$10 billion wholesale electricity markets.
- Manage comprehensive regional electric power planning.

In each of these areas, ISO New England works with hundreds of other companies participating in New England's dynamic energy industry. This unique mission requires a diverse workforce skilled in areas including engineering, information technology.

<http://www.iso-ne.com>

### **ITT Exelis**

Government Defense Contractor

*booth #152*

<http://www.exelisinc.com>

### **Kirchhoff-Consigli Construction Management, LLC**

*booth #70*

Kirchhoff-Consigli Construction Management LLC (KCCM) provides construction management, general contracting, design-build and pre-construction planning and analysis for clients in New York State and New England. From healthcare, academic, corporate/retail, landmark restoration to community/cultural projects, KCCM's projects range from special service assignments of under \$100,000 to contracts over \$110 million. Drawing on the resources of over 425 people, KCCM employs a dedicated team of self-performing crafts people. The belief is 'practice what you preach', KCCM being the area's green building resource, and its headquarters is securing LEED certification. Kirchhoff-Consigli Construction Management, the excitement is building!

<http://www.Kirchhoff-Consigli.com>



### **Kitware**

Booth #1

Kitware, Inc. creates and supports leading edge, high quality software in the fields of computer vision, medical imaging, visualization, 3D data publishing, and technical software development. Kitware employs an open source development model to foster extended, collaborative communities, and an open source business model to provide flexible, low-cost technical solutions.

<http://www.kitware.com>

### **L-3 Warrior Systems**

booth #126

L-3 Warrior Systems is a world leader in the development and production of advanced night vision and electro-optical systems and components. Warrior Systems supports all branches of the United States Military, law enforcement, first responder agencies, allied nations, and consumers.

*Position(s) Available: Mechanical Engineer Intern*

<http://www.l-3jobs.com>

### **Lam Research**

booth #141

Lam Research Corporation is a leading supplier of wafer fabrication equipment and services to the worldwide semiconductor industry, where we have been advancing semiconductor manufacturing for over 30 years. The Company has been number one in plasma etch market share for 10 consecutive years and maintains one of the largest installed bases of single-wafer wet clean modules. With corporate headquarters located in Fremont, California, the company maintains a network of facilities throughout North America, Europe, and Asia. Our values-based culture creates a fast-paced environment that foster creativity, offers opportunity, and recognizes and rewards achievement.

*Position(s) Available: Intern-Tech*

<http://www.lamrc.com>

### **Lockheed Martin**

booth #156

Lockheed Martin is a leading systems integrator and global security company principally engaged in creating systems vital to the safety and security of free nations. We design and manufacture platforms such as aircraft, ships, satellites and land vehicles that support the U.S. armed forces and allied nations. As the foremost Federal IT contractor, Lockheed Martin manages and secures large databases and other IT systems for a diverse set of government agencies.

We apply our cyber security technologies to keep government and business computer networks operating freely. We also design the next-generation of alternative energy solutions and developing satellites to bring space exploration down to earth.

<http://www.lockheedjobs.com>



### **Logic Technology, Inc.**

booth #54

Over the past 20+ years, Logic Technology, Inc. (LTI) has become one of the Capital Region's most respected employers and suppliers of Information Technology consulting services with a simple formula of taking care of its employees and providing an unparalleled quality of service to its clients.

<http://www.ltionline.com>

### **Lutron**

booth #42

Lutron's focus on product innovations, technology, quality, and customer service has made us the undisputed leader worldwide in the area of lighting controls. We offer more than 10,000 products to satisfy virtually any residential or commercial project. Lutron products adjust the intensity of virtually every kind of light, and we remain to this day the only company that provides an integrated solution for controlling both natural daylight as well as electrical lighting.

<http://www.lutron.com>



### **Mainstream Engineering Corporation**

booth #8

Mainstream Engineering Corporation is a solutions-oriented research, development and manufacturing firm located in Rockledge, Florida. Founded in 1986, we are a dynamic, mid-sized business (70+employees), whose Engineering Mission is to research and develop emerging technologies and to engineer these technologies into superior quality, military and private sector products that provide a technological advantage. Mainstream Engineering has in-house facilities to transition an innovation from its initial laboratory proof-of-concept experiments to extensive field tests. Mainstream offers competitive salaries and complete benefits packages including medical, dental, life, 401(k) with employer match, paid training and continuing education.

<http://www.mainstream-engr.com/>

## **Marine Corps Officer Programs**

*booth #104*

Getting into college and pursuing a degree means that you already know something about setting goals and achieving them. As the Officer Selection Officer (OSO) in your area, I can help you identify opportunities that will transform you into a leader of America's expeditionary force. With a college education, you may qualify for one of these Marine Officer programs:

Officer Candidate Course (OCC)

- For college seniors and graduates

- A 10-week course in Quantico, VA

Platoon Leadership Class (PLC)

<http://www.marineofficer.com>

## **Microsoft**

*booth #5*

Come as you are. Do what you love. Microsoft is a global company, located in over 100 countries. We do software — but we also do hardware, services, research, and community outreach. We work hard, but we value work/life balance, and each of us defines what that means to us.

<http://www.microsoft.com/university>

## **MIT LINCOLN LABORATORY**

*booth #91*

Lincoln Laboratory was established in 1951 by the Massachusetts Institute of Technology as a Federally Funded Research and Development Center, with primary emphasis on application of advanced electronics to national defense. It offers an exceptional environment for conducting research, since it has academic roots in a great institution, yet is closely involved with practical problems of national significance.

<http://www.ll.mit.edu>

## **Moog, Inc.**

*booth #21*

Moog is a worldwide manufacturer of precision motion control components and systems for aerospace, industrial and military applications. Moog products control the flight of aircraft, satellites, launch vehicles, and missiles, as well as the performance of automated industrial machinery. Its leadership in the precision motion control market makes Moog the premier actuation system supplier for the world.

<http://www.moog.com>

## **National Grid**

*booth #157*

At National Grid, we power modern life. We're a diverse, progressive, responsible business that believes our shared success lies in dedicated service and a motivated company culture. As one of the largest investor-owned energy companies in the world, we're an international company with a local focus. We distribute electricity and gas to millions of customers in Massachusetts, New Hampshire, New York and Rhode Island, but our first priority has always been taking care of the places where we live and work. Our neighbors are our customers and we're proud to work hard for them every day. A career with National Grid offers real opportunity and fulfillment, because working here means improving the world around you. Be part of the future with us.

<http://www.nationalgrid.com>

## **NAVFAC ENGINEERING SERVICE CENTER**

*booth #13*

We are one of Naval Facilities Engineering Command organization's Specialty Centers, delivering quality products and services in the following areas: Shore, Ocean, and Waterfront Facilities

Energy and Utilities

Environmental

Amphibious and Expeditionary Systems.

Naval Facilities Engineering Command / Engineering Service Center (NAVFAC ESC) provides specialized facilities engineering, technology, and facilities expertise. Our products and services are centralized for economy and efficiency, or require Navy-wide execution to the Navy, Marine Corps, and Department of Defense (DoD).

[https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac\\_ww\\_pp/navfac\\_nfesc\\_pp/tab92955:tab92959](https://portal.navfac.navy.mil/portal/page/portal/navfac/navfac_ww_pp/navfac_nfesc_pp/tab92955:tab92959)

## **New York State Dept of Transportation**

*booth #142*

The New York State Department of Transportation operates and maintains one of the finest transportation systems in the world. We manage over 16,000 miles of state highways and 7,700 bridges. Our annual budget is in excess of five billion dollars, which includes over one and one half billion dollars for our highway and bridge capital program and two billion dollars for mass transportation operating assistance. Professional and technical personnel make up a major portion of the 10,000+ person work force. Assignments are located in our Main Office in Albany and in each of the 11 Regional Offices throughout New York State.

<https://www.dot.ny.gov>

### **New York State Senate/Technology Services**

*booth #136*

Senate Technology Services (STS) helps the NY Senate leverage technology and information in order to create a more transparent legislature, serve constituents more effectively, and provide New Yorkers the means to take a more participatory role in state government.

<http://www.nysenate.gov/>

### **Next Jump Inc.**

*booth #4*

With one of the largest Internet engineering teams on the east coast, Next Jump has quietly created a world class, next generation shopping platform adopted by MasterCard and most Fortune 1000 companies. The recently launched OO.com, with valuable, proprietary WOWPoints™ for every transaction, is the company's first consumer shopping site. Next Jump's eco-system of blue-chip brands and high-value shoppers have made it the loyalty and rewards program of choice for Dell, Hilton Hotels, and numerous others, as well as similar programs for membership organizations like AARP. Next Jump was founded by Charlie Kim, CEO and is based in New York City.

<http://www.nextjump.com>

### **NextDocs**

*booth #129*

NextDocs ([www.nextdocs.com](http://www.nextdocs.com)) is the global leader in providing Microsoft SharePoint-based compliance solutions to life sciences organizations. Founded in 2006, NextDocs is a Microsoft Gold Certified Partner with a single focus: delivering SharePoint-based solutions to life sciences companies. Our products include solutions for managing regulatory documents, SOPs, clinical documents as well as a full set of quality processes from CAPA to Complaints. Our customers include pharmaceutical companies, Biotech firms, device manufacturers and contract research organizations. They include some of the largest companies in the world as well as start-up ventures and smaller labs and services companies. Our US headquarters is in King of Prussia, PA, and our EU headquarters is in Munich, Germany.

<http://www.nextdocs.com>

### **Northwestern Mutual Financial Network**

*booth #112*

Northwestern Mutual helps people achieve financial security. And in the process we put the needs of our clients first. As a mutual company, you'll find our actions reflect a commitment to doing the right thing.

<http://www.northwesternmutual.com/>

### **Novelis**

*booth #64*

Novelis is the world leader in aluminum rolling, producing an estimated 19 percent of the world's flat-rolled aluminum products. We are the No. 1 rolled products producer in Europe and South America, and the No. 2 producer in both North America and Asia. With industry-leading assets and technology, we produce the highest-quality aluminum sheet and foil products for customers in high-value markets including automotive, transportation, packaging, construction and printing. Our customers include major brands such as Agfa-Gevaert, Alcan, Anheuser-Busch, Ball, Coca-Cola, Crown Cork & Seal, Dachring Holdings, Ford, BMW, Audi, Jaguar, Lotte Aluminum, Kodak, Pactiv, Rexam, Ryerson Tull, Tetra Pak, ThyssenKrupp and others. Novelis is the world leader in the recycling of used aluminum beverage can.

<http://www.novelis.com>

### **OTC Markets Group Inc.**

*booth #135*

OTC Markets Group Inc. is a rapidly growing U.S. marketplace for broker-dealers to trade unlisted equity securities in the U.S. Our platform includes securities of the best known companies in the world, including Adidas, Deutsche Telekom, Nestle, Nintendo, and Roche as well as some of the most interesting entrepreneurial companies in the world. We offer a disruptive alternative to the traditional U.S. exchange model and are the fastest growing U.S. marketplace for equities.

<http://www.otcmarkets.com>

### **Palantir Technologies**

*booth #71*

Palantir Technologies is working to radically change how groups analyze information. We currently offer two products: Palantir Government and Palantir Finance. Both are platforms for integrating, visualizing, and analyzing the world's information. We support many kinds of data including structured, unstructured, relational, temporal, and geospatial. Our products are built for real analysis with a focus on security, scalability, ease of use, and collaboration. Palantir Government is broadly deployed in the intelligence, defense, and law enforcement communities, and is spreading rapidly by word-of-mouth. Palantir Finance is in use at some of the world's leading hedge funds and financial institutions.

<http://www.palantir.com>

## **Peace Corps**

booth #26

Peace Corps can offer you many unique opportunities! Come to the Peace Corps table to find out more about opportunities in sectors such as Education (Environment, English, Science, Math), Protected Areas Management, Health (Education, HIV/AIDS), Business, NGO Development, and many others! Many countries are in desperate need for people with your skills! Volunteers receive round trip transportation overseas; a monthly living allowance; full medical/dental coverage; student loan deferment, 24 vacation days per year, and a \$6000+ readjustment allowance after completion of service.

<http://www.peacecorps.gov>

## **Philips**

booth #143

PHILIPS is a diversified Health and Well-being company, focused on improving people's lives through timely innovations. As a world leader in healthcare, lifestyle and lighting, Philips integrates technologies and design into people-centric solutions, based on fundamental customer insights and the brand promise of "sense and simplicity".

<http://www.philips.com/careers>

## **Procter & Gamble**

booth #15

Did you know P&G products are enjoyed 4 billion times a day in over 180 countries, making us perhaps the two most successful letters on the planet? With the strongest portfolio of trusted, quality brands, including Pampers®, Tide®, Always®, Pantene®, Bounty®, Dawn®, Gain®, Charmin®, Downy®, Lenor®, Iams®, Crest®, Oral-B®, Duracell®, Olay®, Head & Shoulders®, Wella®, Gillette®, Braun® and Fusion®, our goal is to improve life daily through our products, people, and initiatives. At P&G, we continually aim to attract, recruit, reward, and advance the finest people in the world. If you're looking for a company whose actions reflect its principles and values and whose people continually expect, contribute, and do more, P&G is a very exciting choice.

[http://www.pg.com/en\\_US/careers/career\\_main.shtml](http://www.pg.com/en_US/careers/career_main.shtml)

## **Quebit Consulting, LLC**

booth #78

QueBIT Consulting LLC, (an IBM Premier Partner) is an established consulting firm which specializes in applying the latest technology to solve business problems. We provide a variety of services to Fortune 500 companies including the development of business intelligence and financial reporting systems, custom software systems, Web pages and off site LAN administration.

<http://www.quebit.com>

## **QuEST Global Services**

booth #51

QuEST Global Services is a leading global engineering services company that designs and analyzes advanced technology components for aerospace, power generation, and automotive companies. With over 2500 engineers globally, QuEST supplies engineering support to companies such as United Technologies and General Electric. In the U.S., the Aerospace Unit in East Hartford, CT focuses on engineering analysis, design, and project engineering for companies such as Pratt & Whitney and Hamilton Sundstrand. The engineering staff works in a modern facility with latest technology. QuEST-East Hartford has rewarding entry level and other opportunities. We offer competitive compensation and benefits. On the job training and educational opportunities are provided.

<http://www.quest-global.com>

## **Raybeam, Inc.**

booth #80

A software and IT services consulting firm specializing in bringing data warehousing, business intelligence, search engine marketing, web analytics, and custom software development initiatives from project inception to launch to maturity.

*Position(s) Available: Software Developer / Consultant*

<http://www.raybeam.com>

## **Red Hat, Inc.**

booth #6

Founded in 1993, Red Hat is the leader in enterprise Linux and is the most recognized open source brand in the world. We serve global enterprises with technology and services made possible by the open source model. Solutions include Red Hat Enterprise Linux, Red Hat Enterprise Virtualization, JBoss Enterprise Middleware, and a broad range of management and services: consulting, 24x7 support, Red Hat Network. Red Hat's global training program operates worldwide and features RHCE and JBCAA, the global standard Linux and middleware certifications.

<http://www.redhat.com>

## **Regeneron**

booth #100

Located in historic Tarrytown, New York, convenient to New York City, Regeneron is a fully integrated biopharmaceutical company that discovers, develops, and commercializes medicines for the treatment of serious medical conditions. In addition to ARCALYST® (rilonacept) Injection for Subcutaneous Use, its first commercialized product, Regeneron has therapeutic candidates in clinical trials for the potential treatment of cancer, eye diseases, inflammatory diseases, and pain, and has preclinical programs in other diseases and disorders.

<http://www.regeneron.com>

### **Rogers Corporation**

booth #125

Rogers Corporation is a global technology leader in specialty materials and components that enable high performance and reliability of consumer electronics, power electronics, mass transit, clean technology, and telecommunications infrastructure. With more than 179 years of materials science and process engineering knowledge, Rogers provides product designers with solutions to their most demanding challenges. To keep up with today's demands, Rogers needs a progressive work force to develop and implement specialty state-of-the-art products. Rogers provides excellent opportunity for those seeking to grow with a global, results-oriented company. We are looking for people who can make things happen, strive for continuous improvement, and like the challenges of a company which is growing.

<http://www.rogerscorporation.com>

### **RPI Office of Graduate Education Fellowship Program Coordinator**

booth #24

The Office of Graduate Education at Rensselaer is pleased to provide students with resources for gaining external fellowships. These opportunities enhance your academic and professional career, and may provide financial support for research, travel, or tuition. The fellowship application process can be lengthy and intensive, so we encourage you to start your search right away.

<http://gradoffice.rpi.edu/update.do?artcenterkey=156>

### **Ruger Firearms**

booth #98

When Sturm, Ruger & Co., Inc. opened for business in 1949 with a meager \$50,000 investment, the company faced serious doubts from industry insiders. The "it can't be done" remarks of the experts reflected the widespread view that the manufacture of guns had likely peaked, and was in a state of decline. There seemed to be few new ideas, and the apparent trend was that the large, established-name gun-makers would continue to dominate the market. But this fledgling company was guided by several well-thought-out concepts, not the least of which was founder William B. Ruger's intent to build each product "to a standard so I would want one even if it was made by our competitors."

<http://www.ruger.com>

### **SABIC Innovative Plastics**

booth #146

SABIC Innovative Plastics is a multi-billion dollar business with more than 9,000 employees and operations in over 35 countries. It continues to lead the plastics industry through close collaboration with customers, substantial investment in new polymer technologies, application development on a global scale, innovative process technologies, and environmentally responsible solutions in almost every area of modern life, from automotive, aviation and electronics to construction, alternative energy, and health care. The extensive product portfolio includes common thermoplastic resins, specialty compounds, film and sheet products, and coatings.

Feb. 8, 2012 *Position(s) Available: Commercial Leadership Program (CLP)*

<http://www.sabic-ip.com>

### **Sandia National Laboratories**

booth #18

Sandia National Laboratories is a premier national security laboratory that is managed by Lockheed Martin Corporation for the U.S. Department of Energy. Sandia's core purpose is to help the nation secure a peaceful and free world through technology. We develop technologies to sustain, modernize, and protect our nuclear arsenal, prevent the spread of weapons of mass destruction, protect our national infrastructures, defend our nation against terrorism, provide new capabilities to our armed forces, and ensure the stability of our nation's energy and water supplies. Sandia has research focus areas in Advanced Computing, Information Systems and Mathematics, Bioscience and Technology, Combustion, Chemical and Plasma Sciences, Engineering Sciences, Geosciences, Intelligent Systems and more.

<http://www.sandia.gov>

### **Schlumberger Technology Corp.**

booth #61

Schlumberger Limited (NYSE:SLB) is the leading oil-field services company for customers working in the international oil and gas industry. We are committed to excellence in technical innovation, teamwork and creating value for our customers, our shareholders and our employees. Schlumberger is noted for aggressively promoting employee career development and for allowing employees to change jobs (between functions, business domains and geographically) as much or as little as is desired in each individual case. Schlumberger is an equal opportunity employer.

*Position(s) Available: FET*

<http://careers.slb.com>

### **Shadow Financial Systems**

*booth #109*

Shadow Financial Systems is a privately held software development firm. Shadow builds next-generation software products to assist investment industry participants with their post-trade processing, accounting and treasury needs. Our development teams utilize proven development environments such as .Net and Oracle on a scalable client/server platform. We have one office located in Piscataway, NJ.

*Position(s) Available: Entry-Level Software Developer*

<http://www.shadowfinancial.com>

### **SKS Bottle & Packaging, Inc.**

*booth #86*

SKS Bottle & Packaging, Inc. in Watervliet, NY is a growing distributor of empty glass, metal and plastic packaging. Our customer base ranges from large pharmaceutical manufacturers to smaller companies specializing in bath and body care products.

<http://www.sks-bottle.com>

### **Solutia, Inc.**

*booth #95*

Solutia uses world-class skills and innovation in applied chemistry to create solutions that improve the lives of consumers every day. Solutia is a world leader in performance films for laminated safety glass and after-market applications; chemicals for the rubber industry; specialties such as heat transfer fluids and aviation hydraulic fluid; and an integrated family of nylon products such as high-performance polymers and fibers.

<http://www.solutia.com>

### **Something Digital**

*booth #145*

Something Digital is a dynamic, New York City-based technology services company. We are a fast-paced environment rooted in growth—the ideal place for individuals to learn and grow. We deliver solutions that allow clients to reach their strategic objectives through three broad business units: Software Development/Integration, Interactive Design, and IT Services. Something Digital's clients span several industry verticals, including legal, media, education, eCommerce, healthcare, non-profit, and others. We are looking for individuals with strong communication and technical skills for the following positions:

- Net Developer
- SharePoint Developer
- Web Developer (HTML5, CSS, J QUERY)
- Project Manager

These are consulting positions that require frequent client interact.

<http://www.somethingdigital.com>

### **SRA International, Inc-VA**

*booth #14*

SRA is a place where employees can do work of global significance and experience personal fulfillment. For 30 years, SRA has built a business based on making the world safer, healthier and more resourceful. Our team of more than 6,500 professionals serves clients in national security, civil government and health. Along with the important work we do globally, SRA promotes social and environmental consciousness. Employees can participate in diverse community causes through SRA CARES, our Community Action, Responsibility, Education and Services (CARES) Committee. We also encourage environmental responsibility through Go Green, a corporate-wide campaign to reduce SRA's environmental footprint. At SRA, we encourage employees to take their own path. Stop by our booth to learn more!

<http://www.sra.com>

### **SRC**

*booth #76*

Discover a nationally recognized, research and development company with more than 50 years of experience in defense, environment and intelligence. Working closely with both our customers and our subsidiary, SRCTec, SRC works to achieve nationally significant solutions that keep America safe and strong. In defense, we're involved in advanced radar, electronic warfare and communications systems with worldwide applications throughout all branches of the military. In intelligence, we help transform raw data into practical, actionable information. And environmentally, we're conducting important research in such areas as environmental chemistry, toxicology and risk assessment. Together, through innovation in science, technology and information, SRC and SRCTec are redefining possible™

<http://www.srcinc.com>

### **Stantec Consulting Services Inc.**

*booth #151*

Stantec provides professional consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics for infrastructure and facilities projects. We support public and private sector clients in a diverse range of markets at every stage, from initial conceptualization and financial feasibility study to project completion and beyond. Our services are provided on projects around the world through approximately 11,000 employees operating out of more than 170 locations in come see us North America and 4 locations internationally. Stantec trades on the TSX and the NYSE under the symbol STN.

<http://www.stantec.com>

### **Stryker Orthopaedics**

booth #128

Stryker is a leader in the worldwide orthopaedic market and is one of the world's largest medical device companies. Stryker delivers results through a wide range of capabilities including joint replacements, trauma, spine and micro implant systems, orthobiologics, powered surgical instruments, surgical navigation systems, endoscopic products as well as patient handling and emergency medical equipment. Stryker also provides outpatient physical therapy services in the United States.

*Position(s) Available: Engineers*

<http://www.stryker.com>

### **Target**

booth #31

Target is an upscale discounter focusing on trend-right merchandise and everyday basics at affordable prices. Great design, products, in-store experiences, and community partnerships put us above the rest. Our guests can always expect a fun and friendly shopping experience. And with the cutting-edge technologies of our Distribution teams, Target is also leading efforts to bring advancements to the supply chain network. If you have a passion to drive sales profitably by delivering what guests want, and would like to work for one of the most innovative distribution networks in the industry, visit Target.com. And Expect the Best.

*Position(s) Available: Executive Intern, Executive Team Leader, Group Leader, Operations Leader*

<http://www.target.com/careers>

### **TDC Medical, A Vention Medical Company**

booth #108

Vention Medical has created an integrated services solution for the design, engineering and manufacturing of complex medical devices and components. Together we are partnering with our customers to advance the innovative products and solutions that impact their businesses in a powerful way, and improve the health and the lives of people around the world. TDC Medical, the product design division is a full-service provider of medical device design, product development, and pilot manufacturing services. We help medical device companies bring innovative come see us products to market quickly and cost-effectively.

<http://ventionmedical.com>

### **Teach For America**

booth #25

Teach For America is the national corps of outstanding recent college graduates and working professionals – of all academic majors, backgrounds, and

career interests – who commit to teach for two years in our nation's most underserved schools, before pursuing other career paths. Benefits include full salary and healthcare benefits, corporate and graduate school partnerships, and student loan deferral.

<http://www.teachforamerica.org>

### **Technology Service Corp.**

booth #7

TSC is an employee-owned business that performs advanced research and development efforts for the FAA, DoD, and other Government agencies. Founded in 1966, we currently have over 350 employee-owners across the US.

*Position(s) Available: Entry-Level Engineers*

<http://tsc.com>

### **The Blackstone Group**

booth #57

Blackstone is an alternative asset management and financial services company that specializes in investment strategies, as well as financial advisory services.

<http://www.blackstone.com>

### **The Chazen Companies**

booth #159

The Chazen Companies is a multi-disciplinary firm recently named by The Business Review as one of the Best Places to Work. The firm has deep technical expertise in engineering, surveying, environmental, planning, and landscape architecture throughout our offices in Poughkeepsie, Troy, and Glens Falls, New York. With a focus on creating effective, long-term partnerships, we aim to deliver world class levels of performance for all of our clients. The Chazen Companies offer competitive compensation, comprehensive benefit offerings, including training, professional development, membership in professional associations and much more. All of our offices provide employees with a relaxed, collegial and professional working atmosphere.

<http://www.chazencompanies.com>

### **The Dennis Group**

booth #138

The Dennis Group provides complete planning, process engineering, facility development, and construction management services exclusively to the food and beverage industries. A full-service firm deeply experienced in delivering total project solutions from conception through start-up to top tier clients in North America, South America, and Europe. Our staff includes all the disciplines required for single source total project delivery.

<http://www.dennisgrp.com>

## **The Hartford Financial Services Group**

*booth #55*

### **WHY JOIN THE HARTFORD?**

A Fortune 500 company, The Hartford (NYSE: HIG) is a leading provider of property & casualty insurance, life insurance and financial services products. The company sells diverse and innovative products through multiple distribution channels to consumers and businesses. In 2010, we reported revenues of \$22.4 billion. Headquartered in Hartford, Connecticut, the city we have called home for more than 200 years, we have approximately 28,000 employees worldwide. The Hartford's Stag Logo is one of the most recognized symbols in the financial services industry.

<http://www.thehartford.com>

## **MITRE**

*booth #116*

MITRE, a 10 time Fortune "100 Best Companies to Work For", is a non-profit system engineering firm chartered to work in the public interest. Have a major role with real-time problems for one of our Federally Funded Research and Development Centers: Department of Defense; Federal Aviation Administration; Internal Revenue Service and U.S. Department of Veterans Affairs; Department of Homeland Security and the Judiciary Engineering Modernization Center. Located in the Washington D.C. and Boston areas, with an additional 60 of the best prototyping facilities in the world. MITRE hires undergraduate and graduate students to work on exciting projects as co-ops, interns, and post-graduation. MITRE seeks students with research and analysis skills and ability to work with a range of technologies.

<http://www.mitre.org>

## **The Timken Company**

*booth #62*

We're passionate about developing technical solutions and services that enable our customers' equipment to run harder, faster and longer with enhanced durability and superior performance. We have more than a century of experience in materials science and steelmaking, and an even longer history in friction management. We have developed an unmatched expertise in mechanical power transmission, antifriction bearing design, tribology, metallurgy, clean steel making, precision manufacturing, metrology, and engineered surfaces and coatings. Headquarter in Canton, OH, with over 20,000 associates globally, conducting business in over 31 countries we offer our customers high-performance solutions tailored for the most demanding machinery.

*Position(s) Available: Summer 2012 Internship Program-Engineering Majors*

<http://www.timken.com>



## **TOKYO ELECTRON**

### **Tokyo Electron**

*booth #48*

Capital equipment manufacturer for semiconductor industry.

<http://www.tel.com>

### **Trane/Ingersoll Rand**

*booth #74*

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. Ingersoll Rand, a \$14 billion global company with 58,000 employees, is uniquely qualified to create and sustain safe, comfortable and efficient environments. Our people and our market leading brands, including Club Car, Ingersoll Rand, Schlage, Thermo King, and Trane, work together to inspire progress for our customers.

<http://www.irco.com>

### **Transfinder**

*booth #63*

Founded in 1988 and headquartered in the Capital Region of New York State, Transfinder is a National Leader in student transportation management systems and services, offering routing and scheduling solutions for optimal transportation logistics. A business partner of Pitney Bowes Business Insight, Transfinder applies MapInfo's industry-leading mapping technology and Microsoft database management to deliver superior transportation and logistics management solutions.

<http://www.transfinder.com>

### **TripAdvisor**

booth #121

TripAdvisor, Inc. (NASDAQ: TRIP) is the world's largest travel site, enabling travelers to plan and have the perfect trip. TripAdvisor® offers trusted advice from real travelers and a wide variety of travel choices and planning features with seamless links to booking tools. TripAdvisor-branded sites make up the largest travel community in the world, with more than 50 million unique monthly visitors\*, and over 60 million reviews and opinions. The sites operate in 30 countries worldwide, including China under daodao.com. TripAdvisor also operates TripAdvisor for Business, a come see us dedicated division that provides the tourism industry access to TripAdvisor's millions of monthly visitors.

<http://www.tripadvisor.com>

### **Tuck Business Bridge Program**

booth #105

The Tuck Business Bridge Program® connects highly qualified juniors, seniors and recent graduates in liberal arts and sciences to a meaningful business career—all while developing personal strengths that will last you a lifetime. Wherever your path leads, Tuck can help prepare the way. Our integrated curriculum delivers practical analytical skills—complemented by team valuation projects, résumé sessions, career panels, and interviews—to give you an advantage in recruiting and in everything you pursue. The Bridge Program is taught by the same top-ranked faculty who have made Tuck's MBA program a world leader. Get up to speed in key areas such as financial accounting, marketing strategy and tactics, managerial economics, business decision making and corporate finance.

<http://www.tuck.dartmouth.edu/bridge>

### **UIL Holdings Corporation**

booth #11

Headquartered in New Haven, Connecticut, UIL Holdings Corporation (NYSE:UIL) is a diversified energy delivery company serving a total of 690,000 electric and natural gas utility customers in 66 communities across two states, with combined total assets of over \$4 billion. UIL is the parent company for The United Illuminating Company (UI), Connecticut Natural Gas Corporation (CNG), The Southern Connecticut Gas Company (SCG), and The Berkshire Gas Company (BGC), each more than 100 years old.

Position(s) Available: Civil & Mechanical Engineer I, Electrical Engineer I

<http://www.uinet.com>



### **United Technologies Corporation**

booth #'s 58,59,60

United Technologies Corporation (UTC) provides high technology products and services to the building systems and aerospace industries. It researches, develops, and manufactures high-technology products in numerous areas, including aircraft engines, helicopters, HVAC, fuel cells, elevators and escalators, fire and security, building systems, and industrial products, among others. With six segments: Otis, Carrier, UTC Fire & Security (UTC F&S), Pratt & Whitney, Hamilton Sundstrand and Sikorsky, there are a variety of opportunities at all divisions.

<http://www.utc.com>

### **United Way of the Greater Capital Region**

booth #23

United Way improves lives and community conditions across the Greater Capital Region. We do this by investing in programs and leading initiatives that bring partners together around issues that are best addressed collectively. Our work is based on the belief that together, united, we achieve far more than any single person or agency could alone. That's what it means to LIVE UNITED.

<http://www.unitedwaygcr.org>

### **US Air Force**

booth #132

US Air Force. Officer Careers

The United States Air Force is looking for sophomore and junior computer and electrical engineers who would like to get paid with benefits during their last year or 2 years of college. • Receive full pay as enlisted grade three \_Airman First Class\_ approx \$3K per month • Full medical and dental treatment After College: • Top notch Engineering positions working with state of the art Officer programs if in 12 months of degree :We need officers in these career fields: Developmental Engineer \_aeronautical, astronautical, computer systems, electrical/ electronic, mechanical and project Engineer, architectural, civil, electrical, environmental, general and mechanical Engineer • Scientist and Weather •

<http://airforce.com>

### **US Army ROTC**

booth #127

We represent the Army ROTC program in the capital district.

<http://www.siena.edu>

### **US Navy**

booth #66 & 67

Engineering Opportunities

<http://www.navy.com>

### **US Patent and Trademark Office**

booth #99

Yearning for a job that harnesses the power of innovation, yet provides work/life balance? As a Patent Examiner with the United States Patent and Trademark Office, you'll be working with the largest Intellectual Property Rights entity in the nation. You'll be supporting economic growth and positioning America as one of the world's top innovators. You'll gain experience, training and mentorship you won't get anywhere else. You'll conduct research and interact with applicants who are working on inventive modern breakthroughs. You'll have access to alternative, flexible schedules, telework, bonuses and paid overtime. You'll be doing something great for your country and for yourself.

<http://www.USPTOcareers.gov>

### **Varian Semiconductor Equipment Associates**

booth #10

Varian Semiconductor Equipment Associates, Inc. (VSEA) is the world's premier supplier of ion implantation systems with more Varian units operating in chip-making facilities than all other competitors combined. The Company's manufacturing facilities are located at its global headquarters in Gloucester, Massachusetts. We are looking for candidates that will enjoy a fast paced environment with technical challenges. We are seeking individuals for the following positions:

MECHANICAL ENGINEER

ELECTRICAL ENGINEER

SYSTEMS ENGINEERS

<http://www.vsea.com>

### **Verso Paper Corp**

booth #140

Verso Paper Corp. is a leading producer of coated papers, including coated groundwood and coated freesheet, supercalendered and specialty paper products for publishers, catalogers, advertisers and commercial print producers. At Verso Paper Corp. our focus is simple: Do what is right, maintain a balance between environmental, financial and social

responsibilities and do what we can to help our customers be successful.

Position(s) Available: Chemical Engineer - Process Engineering

<http://www.versopaper.com>

### **ViaSat Inc.**

booth #83

ViaSat produces innovative satellite and other digital communication products that enable fast, secure, and efficient communications to any location. We bring today's new communication applications to people out of reach of terrestrial networks, in both the commercial and government sectors, with a variety of networking products:

- Satellite networks for fixed-site and mobile communications

- Satellite antenna systems

- Wireless datalinks and terminals for combat situational awareness

- Cybersecurity and Information Assurance for military networking and encrypted data storage

- Mobile IP networking for soldiers

- Communication microprocessor chipsets

<http://www.viasat.com/>

### **Vistaprint**

booth #88

Vistaprint N.V. (Nasdaq:VPRT) empowers more than 11 million micro businesses and consumers annually with affordable, professional options to make an impression. With a unique business model supported by proprietary technologies, high-volume production facilities, and direct marketing expertise, Vistaprint offers a wide variety of products and services that micro businesses can use to expand their business. A global company, Vistaprint employs over 2,800 people, operates 24 localized websites globally and ships to more than 130 countries around the world. Vistaprint's broad range of products and services are easy to access online, 24 hours a day at [www.vistaprint.com](http://www.vistaprint.com).

<http://www.vistaprint.com>

**WAC Lighting**

booth #79

We, at WAC Lighting, Pledge our Deep Commitment to Responsible Lighting and will practice it in every aspect of our business...

\* Act as a "Responsible Lighting" company deeply committed to the development of eco-friendly manufacturing, extensive research/development, innovative and energy saving lighting technology, and altruism.

\* Design, engineer and produce innovative luminaires featuring high quality, beauty, energy efficiency, sustainability, long lasting durability, safety, and superior performance, in our wholly owned manufacturing campus.

\* Provide extensive training and education on new and innovative lighting technology and products.

<http://www.waclighting.com/USA/>

**Watervliet Arsenal/Benet Labs**

booth #77

As a joint technology and manufacturing center, the Watervliet Arsenal has been serving our nation's war fighters since the War of 1812. In addition to more than 600 Department of the Army civilians who are directly tied to the manufacturing of mortar tubes, tank cannons, and artillery barrels are another 275 personnel who work in the Army's Benet Laboratories that is co-located on the Arsenal. By having those who do the research, design, and prototype development (Benet Labs) within a five minute walk to those who do the manufacturing (Watervliet come see us Arsenal), we support a one-stop manufacturing process that is unparalleled anywhere in the defense industry.

<http://www.usajobs.gov>

**Weston & Sampson Engineers, Inc.**

booth #16

Weston & Sampson Engineers, Inc. is a full-service engineering, land surveying, landscape architecture, and environmental consulting firm with over 380 professionals. In business since 1899, Weston & Sampson serves public and private sector clients throughout the Northeast. Additionally, our affiliate firms of Weston & Sampson CMR and Weston & Sampson Services offer our clients value-added full-service construction, operation and maintenance services for their water, wastewater and drainage facilities.

<http://www.westonandsampson.com>

**Wind Solutions LLC**

booth #139

Wind Solutions LLC is a small but growing company in the wind turbine industry, specializing in parts sales and manufacture, consulting, engineering and project management.

<http://www.wind-solutions-llc.com>

**YNN - Your News Now**

booth #118

YNN (formerly Capital News 9) is a part of the Local News Division at Time Warner Cable. YNN and its affiliates represent the state-of-the-art in local television news coverage, delivering on a commitment of responsible and community oriented journalism on an around-the-clock basis.

<http://www.ynn.com>

**ZS Associates**

booth #153

ZS Associates is a global management consulting firm focused on marketing and sales effectiveness. ZS combines deep expertise with rigorous, fact-based analysis to deliver consulting services to management, and in the business operations and technology arenas to help companies improve performance and results. ZS helps companies achieve marketing and sales success through a complete and integrated range of services, from issue-specific solutions to large-scale business transformations. With more than 1,800 professionals in 20 offices around the world, ZS Associates provides clients depth of expertise and breadth and capacity across marketing and sales functions. ZS is noted for its strong presence in the pharmaceutical and health care industries.

*Position(s) Available: Business Analytics Associate Intern, Business Operations Associate Intern*

<http://www.zsassociates.com>